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## **IRON MOUNTAIN** Outsources to Save Time and Money

### **Client of J. J. Keller’s Driver Qualification File Management Service**

#### **Profile:**

Iron Mountain is the world leader in information management services, assisting more than 140,000 organizations in 39 countries on five continents with storing, protecting and managing their information. Steve LaPorte is the Business Manager of the North American Operations division and is responsible for all of the driver and vehicle compliance for over 3,100 drivers and 2,800 trucks.



**IRON MOUNTAIN®**

Steve LaPorte - Director, Business Operations  
North American Operations - Transportation

#### **Partnership with J. J. Keller:**

Iron Mountain didn’t have the proper systems in place or the expertise in-house to manage their driver qualification files, and they didn’t want to hire additional resources. That’s when Steve decided to reach out to J. J. Keller, a trusted resource he had already been using for compliance products for many years. “There are no free passes from the FMCSA/DOT, so you have to comply. From a compliance and efficiency standpoint, J. J. Keller’s DQ services measure compliance of their [client’s] driver files on a weekly basis so they can be more proactive at staying on top of what needs to be done” Steve mentioned. As a result of using Keller’s DQ File Management Service, Iron Mountain now has the structure to attain full DOT compliance, which is a significant return on investment relative to DOT exposure.

The importance of compliance has been engrained in the Iron Mountain culture as a result of J. J. Keller’s partnership. A clear result of partnering with J. J. Keller is how much the in-house burden has dissipated and how it has helped Iron Mountain through state level local audits. “The Keller Client Service Reps are terrific and the level of responsiveness is outstanding. They are very patient, nice to work with, and they pay particularly close attention to detail with all their files.” Steve said the program is very robust, with the top notch regulatory expertise. He would highly recommend J. J. Keller’s DQ File Management program to any company.

